

Message Text

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ORIGIN COME-00

INFO OCT-01 EUR-12 EA-10 ISO-00 SOE-02 AID-05 CEA-01
CIAE-00 DODE-00 EB-08 DOE-15 H-01 INR-10 INT-05
L-03 NSAE-00 NSC-05 OMB-01 PM-05 ICA-11 OES-09
SP-02 SS-15 STR-07 TRSE-00 ACDA-12 /140 R

DRAFTED BY COM/BEWT/USSR/JFBROUGHER
APPROVED BY EUR/SOV:SMCCALL
COM/0EWT/OD/JMGEORGE
COM/BEWT/USSR/HWHEISS
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COM/BEWT/OEWPP/PIBRYAN
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EUR/SOV/WEDGAR
EB/ORF/FSE/RLANDERS

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R 132307Z JUL 78
FM SECSTATE WASHDC
TO AMEMBASSY MOSCOW
AMEMBASSY TOKYO
AMEMBASSY PARIS

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E.O. 11652: N.A.

TAGS: EEWT, ENRG, UR, JA, US

SUBJECT: EL PASO COMMENTS ON YAKUTIA LNG PROJECT

REF: (A) MOSCOW 6421, (B) MOSCOW 6428, (C) MOSCOW 6940,
(D) MOSCOW 3356, (E) TOKYO 10267, (F) WASHINGTON 164664

SUMMARY: EL PASO LNG OFFICIALS IN VISIT WITH BEWT DAS
JULY 7 RELATED THAT: (1) IT IS THEIR OPINION SOVIETS ARE
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'VERY SERIOUS, ABOUT PURSUING YAKUTIA PROJECT, (2) SOVIETS
H;AVE STATED THAT PARTIES SHOULD CONCLUDE GENERAL AGREEMENT
ON DEVELOPMENT PHASE, (3) 1985 IS EARLIER THAN EL PASO
WOULD ENVISION STARTING FLOW OF GAS, AND (4) COMPANY
CONTINUES TO BELIEVE PROJECT IS WORTH PURSUING BUT
RECOGNIZES NOW IS NOT TIME TO INITIATE NEH STAGE IN PROJECT,
GIVEN CURRENT STATE OF US-USSR POLITICAL RELATIONS. BEWT

WELCOMED EL PASO'S BRIEFING ON YAKUTIA PROJECT AND ASKED THAT FIRM KEEP COMMERCE ABREAST OF FURTHER DEVELOPMENTS. END SUMMARY. - -

, ON JULY 7 EL PASO LNG VICE PRESIDENT JAMES LISTER AND WASHINGTON REPRESENTATIVE ROBERT HARBOR BRIEFED DAS J. MISHELL GEORGE (ACTING) AND OTHER BEWT OFFICIALS ON MAY MEETING IN TOKYO OF SOVIET, JAPANESE, AND AMERICAN PARTIES INVOLVED IN YAKUTIA LNG PROJECT. REMARKS BY LISTER WERE

ALONG LINES OF THOSE BY TOKYO GAS OFFICIAL REPORTED REFTEL. A FEW OF LISTER'S SPECIFIC COMMENTS FOLLOW:

2. LISTER FEELS SOVIETS ARE "VERY SERIOUS" ABOUT PURSUING PROJECT AND COMMITTING THE MAJOR PORTION OF GAS TO JAPANESE AND AMERICAN MARKETS. SOVIETS ARE SPENDING A LOT OF TIME AND MONEY ON DRILLING PROGRAM. AS MEASURE OF SOVIET INVESTMENT REQUIRED FOR EXPLORATION, LISTER MENTIONED THAT IN 1974 EL PASO ESTIMATED COSTS OF COMPLETING YAKUTIA EXPLORATION PROGRAM, INCLUDING FOREIGN PROCUREMENT AND SOVIET DOMESTIC EXPENDITURES, AS EQUIVALENT TO ROUGHLY \$400 MILLION.

3. WHEN AMERICAN AND JAPANESE SPECIALISTS VISIT YAKUTIA IN SEPTEMBER THEY WILL ANALYZE DATA FROM MOST FULLY EXPLORED FIELD AND ATTEMPT TO DETERMINE RATIO OF SOVIET LIMITED OFFICIAL USE

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STATEMENTS ON RESERVES TO EL PASO'S DEFINITION OF RECOVERABLE RESERVES. FOR EXAMPLE, IF SOVIETS ARE REPORTING 825 BILLION CUBIC METERS GAS "IN PLACE", THIS COULD TRANSLATE INTO 5-600 BILLION CUBIC METERS RECOVERABLE RESERVES.

4. SOVIETS PERSUADED JAPANESE TO ALLOW USE OF \$2.6 MILLION OF JAPANESE CREDITS FOR EXPLORATION PHASE FOR PURCHASE OF CEMENTING EQUIPMENT FROM AMERICAN FIRM.

5. LISTER CONFIRMED THAT EL PASO DOES NOT CONSIDER 1985 A REALISTIC DATE FOR GAS TO START FLOWING. HE IMPLIED EL PASO HAS A SUBSTANTIALLY LATER DATE IN MIND.

6. SOVIETS HAVE PROPOSED CONCLUDING A GENERAL AGREEMENT ON DEVELOPMENT PHASE. LISTER SAID AMERICAN COMPANIES AND JAPANESE WILL HOLD INTENSIVE NEGOTIATIONS BEFORE NEGOTIATIONS PROCEED WITH SOVIETS, BUT HE DID NOT INDICATE WHEN THEY MIGHT PROCEED.

7. GIVEN CURRENT STATE OF AMERICAN-SOVIET RELATIONS, EL PASO RECOGNIZES THAT NOW IS NOT A PROPITIOUS TIME FOR

INITIATING NEW STAGE OF PROJECT. HOWEVER, EL PASO CONTINUES TO BELIEVE THAT RELATIONS WILL IMPROVE AND THAT PROJECT IS WORTH PURSUING. -

8. COMMENT: EL PASO'S IMPRESSIONS OF TOKYO MEETING AND STATUS OF YAKUTIA PROJECT SEEM TO COINCIDE WITH THOSE OF TOKYO GAS REPORTED REFTEL. EL PASO APPARENTLY DESIRES TO KEEP PROJECT ALIVE BUT ON BACK BURNER. CHRISTOPHER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: LPG, CONTRACTS, PROGRAMS (PROJECTS)
Control Number: n/a
Copy: SINGLE
Draft Date: 13 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE177721
Document Source: CORE
Document Unique ID: 00
Drafter: BEWT/USSR/JFBROUGHER
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780289-0443
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780762/aaaacae.tel
Line Count: 124
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: f7239e73-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 78 MOSCOW 6421, 78 MOSCOW 6428, 78 MOSCOW 6940, 78 MOSCOW 3356, 78 TOKYO 10267
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 04 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2014393
Secure: OPEN
Status: NATIVE
Subject: EL PASO COMMENTS ON YAKUTIA LNG PROJECT
TAGS: EEWT, ENRG, UR, JA, US, EL PASO
To: MOSCOW TOKYO MULTIPLE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/f7239e73-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014